



TRUST QUOTIENT™

Report for: Sample Report
April 12, 2008

The
SPEED OF TRUST™

Introduction to Your tQ Report

Welcome to your tQ Report. The purpose of this report is to help you identify strengths to capitalize on and areas to improve as you strive to build trust with others. Your Trust Quotient, or tQ score, is an indicator of the level of trust others have in you.

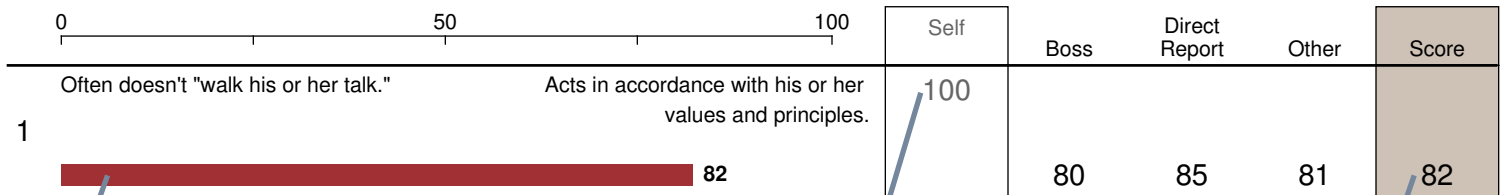
As you review this report, remember—

1. Take a balanced view. Straight feedback is a priceless gift. Don't worry about who gave you what scores. Thank the respondents for giving you feedback.
2. Print this report and bring it with you to the *The Speed of Trust* workshop. Your facilitator will help you understand the data and make action plans for improving your tQ.

How Your tQ Score Is Calculated

Your tQ score is a number on a scale of 0 – 100, where 100 indicates world-class trust levels. Your tQ score is the average of scores on questions 1-26 and 28. Each question has the same weight in the score. Questions 27, 29, and 32 call for written responses and are not scored. Questions 30-33 do not affect your personal tQ score because they deal with your organization.

How to Understand Question Data

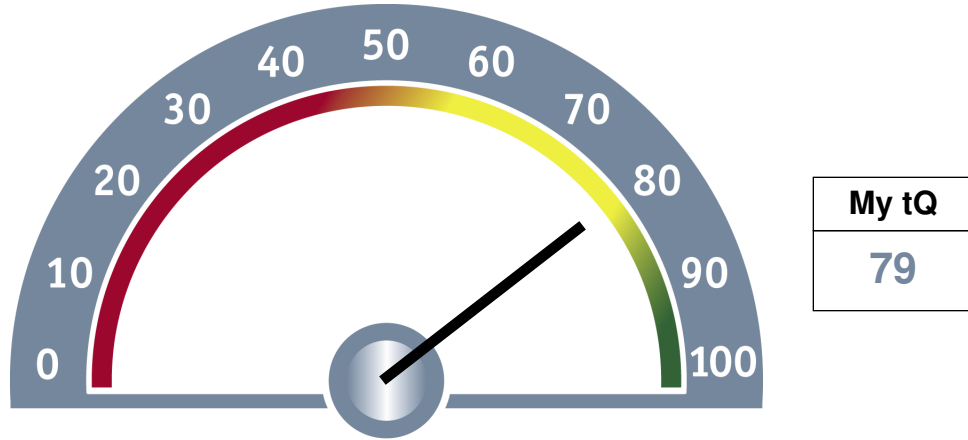


The bar shows you quickly where you score on a scale of 0 - 100.

Self is the score you gave yourself. It is not included in the average score.

Score is the average of scores you received from your boss, direct reports, and others.

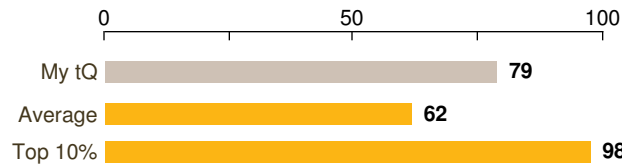
tQ Summary



TRUST METER

The Trust Meter is like a car speedometer, and your tQ score is your current “speed” of trust. Red means you need to work urgently on increasing your tQ score; yellow means you have trust issues with some respondents; green means that respondents trust you—but you can always improve your “speed” of trust. The same scale applies to the score of each individual question.

My tQ Score



	Self	Boss	Direct Report	Other	Score
Self Trust	62	80	81	82	81
Relationship Trust	52	90	78	74	77
Total					79

Your tQ score is a number on a scale of 0 - 100, where 100 indicates world-class trust levels. The “Average” and “Top 10%” scores are for comparison to a statistically representative sample of adult workers from the United States and Canada as determined by the Harris Poll. Your tQ score is an average of your sub-scores in the areas of Self Trust and Relationship Trust (questions 1-26, 28).

Organizational and Market Trust Scores

You also received sub-scores in the areas of Organizational Trust and Market Trust (questions 30, 31, 33).

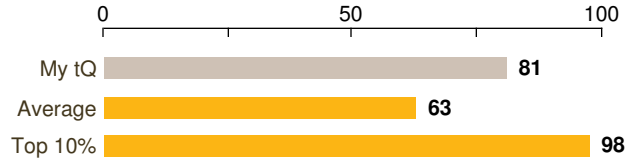
	Self	Score
Organizational Trust	48	48
Market Trust	100	100

Who Participated?

	Self	Boss	Direct Report	Other	Total Respondents
Number of Participants	1	1	4	4	10

SELF TRUST

YOUR "SELF TRUST" SCORE



INTEGRITY

Sample...

			0	50	100	Self	Boss	Direct Report	Other	Score
1	Often doesn't "walk his or her talk."	Acts in accordance with his or her values and principles.				0	80	85	95	89
2	Tends to go along with the crowd.	Shows courage and willingness to take a stand.				20	60	85	100	
3	Has a hard time acknowledging someone else may be right.	Is genuinely open to rethinking ideas.				40	80			

INTENT

Sample...

			0	50
4	Tends to act in his or her own interest.			

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Sie wünschen ein persönliches Gespräch oder weitere Informationen?
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